



**Greater Tampa Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	181	194	260	218	203	205	176	194					1,631	12.92%	14.15%
\$50,000 - 59,999	47	56	65	76	62	61	60	43					470	2.86%	4.08%
\$60,000 - 69,999	53	64	79	63	59	59	66	68					511	4.53%	4.43%
\$70,000 - 79,999	51	49	99	72	60	68	58	60					517	4.00%	4.49%
\$80,000 - 89,999	46	46	82	56	64	70	55	50					469	3.33%	4.07%
\$90,000 - 99,999	54	62	74	74	69	77	64	61					535	4.06%	4.64%
\$100,000 - 119,999	82	90	146	129	146	146	140	133					1,012	8.86%	8.78%
\$120,000 - 139,999	85	119	152	149	143	134	148	128					1,058	8.53%	9.18%
\$140,000 - 159,999	77	106	134	114	112	129	118	125					915	8.33%	7.94%
\$160,000 - 179,999	66	68	117	103	112	106	96	107					775	7.13%	6.72%
\$180,000 - 199,999	52	55	87	76	57	97	69	95					588	6.33%	5.10%
\$200,000 - 249,999	73	106	128	117	150	154	146	154					1,028	10.26%	8.92%
\$250,000 - 299,999	54	77	90	77	88	99	103	96					684	6.40%	5.93%
\$300,000 - 349,999	39	32	51	59	60	56	52	69					418	4.60%	3.63%
\$350,000 - 399,999	19	21	28	37	34	47	27	39					252	2.60%	2.19%
\$400,000 - 499,999	22	14	35	32	41	55	45	35					279	2.33%	2.42%
\$500,000 - 599,999	11	12	16	12	19	26	19	16					131	1.07%	1.14%
\$600,000 - 699,999	5	7	10	12	13	14	13	11					85	0.73%	0.74%
\$700,000 - 799,999	5	6	3	6	6	7	8	4					45	0.27%	0.39%
\$800,000 - 899,999	4	2	2	5	5	3	3	3					27	0.20%	0.23%
\$900,000 - 999,999	3	1	7	4	1	5	4	1					26	0.07%	0.23%
\$1,000,000 - and over	4	5	8	16	9	12	8	9					71	0.60%	0.62%
Current Year	1,033	1,192	1,673	1,507	1,513	1,630	1,478	1,501					11,527		
Previous Year	889	1,073	1,389	1,494	1,472	1,705	1,197	1,281	1,226	1,072	1,040	1,360	15,198		
Change from last month		15.39%	40.35%	-9.92%	0.40%	7.73%	-9.33%	1.56%							
Change from last year	16.20%	11.09%	20.45%	0.87%	2.79%	-4.40%	23.48%	17.17%							
Current YTD	1,033	2,225	3,898	5,405	6,918	8,548	10,026	11,527							
Previous YTD	889	1,962	3,351	4,845	6,317	8,022	9,219	10,500	11,726	12,798	13,838	15,198			
% Change YTD	16.20%	13.40%	16.32%	11.56%	9.51%	6.56%	8.75%	9.78%							



**Greater Tampa Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	151	193	212	187	143	127	138	124					1,275	30.85%	36.94%
\$50,000 - 59,999	45	38	50	46	44	35	40	31					329	7.71%	9.53%
\$60,000 - 69,999	31	37	45	43	38	35	29	31					289	7.71%	8.37%
\$70,000 - 79,999	21	18	28	35	27	29	27	18					203	4.48%	5.88%
\$80,000 - 89,999	21	19	22	27	29	28	16	27					189	6.72%	5.48%
\$90,000 - 99,999	15	9	29	21	18	18	22	13					145	3.23%	4.20%
\$100,000 - 119,999	21	22	24	21	20	20	19	26					173	6.47%	5.01%
\$120,000 - 139,999	14	23	19	24	21	20	19	24					164	5.97%	4.75%
\$140,000 - 159,999	13	19	21	22	24	23	23	21					166	5.22%	4.81%
\$160,000 - 179,999	10	19	20	9	15	13	24	23					133	5.72%	3.85%
\$180,000 - 199,999	7	6	7	9	9	10	9	14					71	3.48%	2.06%
\$200,000 - 249,999	10	16	16	11	14	26	16	25					134	6.22%	3.88%
\$250,000 - 299,999	7	6	12	4	11	10	8	8					66	1.99%	1.91%
\$300,000 - 349,999	5	2	4	5	3	5	5	3					32	0.75%	0.93%
\$350,000 - 399,999	1	2	4	4	4	3	5	7					30	1.74%	0.87%
\$400,000 - 499,999	1	2	3	3	4	2	6	2					23	0.50%	0.67%
\$500,000 - 599,999	0	2	0	3	3	2	2	1					13	0.25%	0.38%
\$600,000 - 699,999	1	0	1	2	1	0	1	1					7	0.25%	0.20%
\$700,000 - 799,999	0	1	0	0	0	1	0	2					4	0.50%	0.12%
\$800,000 - 899,999	0	0	0	1	0	0	0	1					2	0.25%	0.06%
\$900,000 - 999,999	0	0	0	0	1	0	0	0					1	0.00%	0.03%
\$1,000,000 - and over	1	0	1	0	0	1	0	0					3	0.00%	0.09%
Current Year	375	434	518	477	429	408	409	402					3,452		
Previous Year	242	290	415	400	349	423	314	340	343	314	308	406	4,144		
Change from last month		15.73%	19.35%	-7.92%	-10.06%	-4.90%	0.25%	-1.71%							
Change from last year	54.96%	49.66%	24.82%	19.25%	22.92%	-3.55%	30.25%	18.24%							
Current YTD	375	809	1,327	1,804	2,233	2,641	3,050	3,452							
Previous YTD	242	532	947	1,347	1,696	2,119	2,433	2,773	3,116	3,430	3,738	4,144			
% Change YTD	54.96%	52.07%	40.13%	33.93%	31.66%	24.63%	25.36%	24.49%							



Greater Tampa Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Price Range - Overall

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	356	410	518	454	379	362	343	353					3,175	18.04%	20.56%
\$50,000 - 59,999	93	101	125	133	112	102	106	77					849	3.93%	5.50%
\$60,000 - 69,999	86	108	132	111	101	98	96	104					836	5.31%	5.41%
\$70,000 - 79,999	76	70	132	110	88	99	92	81					748	4.14%	4.84%
\$80,000 - 89,999	67	66	105	85	95	101	72	79					670	4.04%	4.34%
\$90,000 - 99,999	71	72	106	97	87	98	89	76					696	3.88%	4.51%
\$100,000 - 119,999	104	115	174	153	169	167	160	159					1,201	8.12%	7.78%
\$120,000 - 139,999	100	143	173	176	167	155	169	153					1,236	7.82%	8.00%
\$140,000 - 159,999	94	125	158	137	136	154	142	149					1,095	7.61%	7.09%
\$160,000 - 179,999	76	87	137	113	129	119	120	130					911	6.64%	5.90%
\$180,000 - 199,999	59	61	94	85	66	107	78	109					659	5.57%	4.27%
\$200,000 - 249,999	83	122	145	128	166	180	163	179					1,166	9.15%	7.55%
\$250,000 - 299,999	61	83	103	81	99	109	111	104					751	5.31%	4.86%
\$300,000 - 349,999	44	34	55	64	64	61	57	72					451	3.68%	2.92%
\$350,000 - 399,999	20	23	32	41	38	50	32	46					282	2.35%	1.83%
\$400,000 - 499,999	23	16	38	35	45	57	51	37					302	1.89%	1.96%
\$500,000 - 599,999	11	14	16	15	22	28	21	17					144	0.87%	0.93%
\$600,000 - 699,999	6	7	11	14	14	14	14	12					92	0.61%	0.60%
\$700,000 - 799,999	5	7	3	6	6	8	8	6					49	0.31%	0.32%
\$800,000 - 899,999	4	2	2	6	5	3	3	4					29	0.20%	0.19%
\$900,000 - 999,999	3	1	7	4	2	5	4	1					27	0.05%	0.17%
\$1,000,000 - and over	5	5	9	16	9	13	8	9					74	0.46%	0.48%
Current Year	1,447	1,672	2,275	2,064	1,999	2,090	1,939	1,957					15,443		
Previous Year	1,173	1,425	1,858	1,967	1,887	2,194	1,554	1,661	1,614	1,434	1,403	1,806	19,976		
Change from last month		15.55%	36.06%	-9.27%	-3.15%	4.55%	-7.22%	0.93%							
Change from last year		17.33%	22.44%	4.93%	5.94%	-4.74%	24.77%	17.82%							
Current YTD	1,447	3,119	5,394	7,458	9,457	11,547	13,486	15,443							
Previous YTD	1,173	2,598	4,456	6,423	8,310	10,504	12,058	13,719	15,333	16,767	18,170	19,976			
% Change YTD	23.36%	20.05%	21.05%	16.11%	13.80%	9.93%	11.84%	12.57%							



Greater Tampa Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Bedroom Count

Bedrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
0	1	0	1	1	1	0	2	1	0	0	0	0	7	0.05%	0.05%
1	83	100	102	84	91	75	73	72	0	0	0	0	680	3.68%	4.40%
2	360	420	614	497	435	431	429	389	0	0	0	0	3,575	19.88%	23.15%
3	614	697	900	875	846	903	811	843	0	0	0	0	6,489	43.08%	42.02%
4	316	377	559	501	526	558	520	544	0	0	0	0	3,901	27.80%	25.26%
5	64	66	89	96	88	109	90	92	0	0	0	0	694	4.70%	4.49%
6+	9	12	10	10	12	14	14	16	0	0	0	0	97	0.82%	0.63%
Total	1,447	1,672	2,275	2,064	1,999	2,090	1,939	1,957	0	0	0	0	15,443	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
1	286	314	411	340	305	310	290	281	0	0	0	0	2,537	14.36%	16.43%
2	938	1,081	1,495	1,348	1,307	1,335	1,249	1,234	0	0	0	0	9,987	63.06%	64.67%
3	181	227	312	307	312	362	345	380	0	0	0	0	2,426	19.42%	15.71%
4	38	39	47	48	64	69	43	54	0	0	0	0	402	2.76%	2.60%
5	3	9	8	15	10	14	7	6	0	0	0	0	72	0.31%	0.47%
6+	1	2	2	6	1	0	5	2	0	0	0	0	19	0.10%	0.12%
Total	1,447	1,672	2,275	2,064	1,999	2,090	1,939	1,957	0	0	0	0	15,443	100.00%	100.00%



Greater Tampa Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Housing Style

Style	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
Single Family Home	1,001	1,161	1,635	1,474	1,477	1,576	1,441	1,467	0	0	0	0	11,232	74.96%	72.73%
Condominium	248	283	312	293	257	226	232	206	0	0	0	0	2,057	10.53%	13.32%
Townhouse	124	151	206	184	172	182	177	195	0	0	0	0	1,391	9.96%	9.01%
Manufactured/Mobile H	32	38	70	65	44	42	42	44	0	0	0	0	377	2.25%	2.44%
Villa	32	31	38	33	36	54	37	34	0	0	0	0	295	1.74%	1.91%
Half Duplex	4	5	9	7	4	5	9	7	0	0	0	0	50	0.36%	0.32%
Planned Unit Developpr	2	2	5	4	8	3	1	2	0	0	0	0	27	0.10%	0.17%
Modular	1	1	0	3	0	2	0	1	0	0	0	0	8	0.05%	0.05%
Co-Op	3	0	0	0	0	0	0	1	0	0	0	0	4	0.05%	0.03%
Mobile	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.01%
Manufactured	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.01%
Total	1,447	1,672	2,275	2,064	1,999	2,090	1,939	1,957	0	0	0	0	15,443	100.00%	100.00%



Greater Tampa Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - August 1 to August 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	353	18.04%	37,021	33,140	90.00%	104	1,046	3.0
\$50,000 - 59,999	77	3.93%	58,603	54,722	93.00%	127	391	5.1
\$60,000 - 69,999	104	5.31%	70,301	64,922	92.00%	125	489	4.7
\$70,000 - 79,999	81	4.14%	77,797	74,096	95.00%	101	448	5.5
\$80,000 - 89,999	79	4.04%	88,627	84,351	95.00%	142	435	5.5
\$90,000 - 99,999	76	3.88%	99,848	93,949	94.00%	147	476	6.3
\$100,000 - 119,999	159	8.12%	113,416	108,559	96.00%	113	689	4.3
\$120,000 - 139,999	153	7.82%	134,829	129,417	96.00%	100	843	5.5
\$140,000 - 159,999	149	7.61%	156,881	150,272	96.00%	105	680	4.6
\$160,000 - 179,999	130	6.64%	173,850	169,888	98.00%	86	602	4.6
\$180,000 - 199,999	109	5.57%	198,759	189,123	95.00%	100	535	4.9
\$200,000 - 249,999	179	9.15%	232,134	222,896	96.00%	91	882	4.9
\$250,000 - 299,999	104	5.31%	284,778	274,516	96.00%	114	671	6.5
\$300,000 - 349,999	72	3.68%	333,344	320,237	96.00%	83	384	5.3
\$350,000 - 399,999	46	2.35%	381,066	366,458	96.00%	140	357	7.8
\$400,000 - 499,999	37	1.89%	464,912	446,897	96.00%	79	343	9.3
\$500,000 - 599,999	17	0.87%	564,283	537,347	95.00%	78	222	13.1
\$600,000 - 699,999	12	0.61%	671,044	641,967	96.00%	173	148	12.3
\$700,000 - 799,999	6	0.31%	826,483	725,833	88.00%	948	109	18.2
\$800,000 - 899,999	4	0.20%	974,500	863,500	89.00%	246	74	18.5
\$900,000 - 999,999	1	0.05%	995,000	905,000	91.00%	13	60	60.0
\$1,000,000 - and over	9	0.46%	1,698,240	1,572,140	93.00%	231	297	33.0
Totals	1,957	100.00%	165,952	158,007	95.00%	111	10,181	5.2

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Greater Tampa Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to August 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	3,175	20.56%	35,991	32,477	90.00%	92	1,046	2.6
\$50,000 - 59,999	849	5.50%	58,431	54,265	93.00%	104	391	3.7
\$60,000 - 69,999	836	5.41%	68,700	64,427	94.00%	110	489	4.7
\$70,000 - 79,999	748	4.84%	78,782	74,397	94.00%	105	448	4.8
\$80,000 - 89,999	670	4.34%	88,600	84,409	95.00%	108	435	5.2
\$90,000 - 99,999	696	4.51%	99,642	94,326	95.00%	112	476	5.5
\$100,000 - 119,999	1,201	7.78%	114,307	109,635	96.00%	112	689	4.6
\$120,000 - 139,999	1,236	8.00%	134,372	129,159	96.00%	106	843	5.5
\$140,000 - 159,999	1,095	7.09%	155,144	149,380	96.00%	101	680	5.0
\$160,000 - 179,999	911	5.90%	175,619	169,069	96.00%	105	602	5.3
\$180,000 - 199,999	659	4.27%	196,283	188,682	96.00%	115	535	6.5
\$200,000 - 249,999	1,166	7.55%	231,428	222,650	96.00%	107	882	6.1
\$250,000 - 299,999	751	4.86%	284,119	272,964	96.00%	106	671	7.2
\$300,000 - 349,999	451	2.92%	338,034	322,297	95.00%	113	384	6.8
\$350,000 - 399,999	282	1.83%	389,107	370,000	95.00%	131	357	10.1
\$400,000 - 499,999	302	1.96%	467,521	442,394	95.00%	118	343	9.1
\$500,000 - 599,999	144	0.93%	576,497	542,071	94.00%	124	222	12.3
\$600,000 - 699,999	92	0.60%	678,238	641,267	95.00%	141	148	12.9
\$700,000 - 799,999	49	0.32%	792,375	732,825	92.00%	272	109	17.8
\$800,000 - 899,999	29	0.19%	926,062	847,768	92.00%	202	74	20.4
\$900,000 - 999,999	27	0.17%	1,047,437	934,934	89.00%	231	60	17.8
\$1,000,000 - and over	74	0.48%	1,863,184	1,663,207	89.00%	213	297	32.1
Totals	15,443	100.00%	157,702	149,448	95.00%	107	10,181	5.3

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

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Greater Tampa Association of Realtors®

Four Year Sales and Inventory History 2007 - 2011

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-SEP-07	1,154	265,050	252,824	95%	89	21,851	18.9
01-OCT-07	1,255	277,293	262,272	95%	101	21,898	17.4
01-NOV-07	1,074	264,756	249,970	94%	96	21,777	20.3
01-DEC-07	1,188	278,190	264,606	95%	100	21,073	17.7
01-JAN-08	852	263,437	248,872	94%	110	21,323	25.0
01-FEB-08	975	250,179	235,235	94%	109	21,468	22.0
01-MAR-08	1,218	244,205	230,172	94%	112	21,541	17.7
01-APR-08	1,330	238,127	223,206	94%	112	21,420	16.1
01-MAY-08	1,401	263,868	242,591	92%	116	21,133	15.1
01-JUN-08	1,481	241,694	226,929	94%	115	21,048	14.2
01-JUL-08	1,431	237,719	224,105	94%	111	21,022	14.7
01-AUG-08	1,416	222,420	209,355	94%	111	20,809	14.7
01-SEP-08	1,429	218,322	205,013	94%	111	21,013	14.7
01-OCT-08	1,280	198,963	186,612	94%	99	20,862	16.3
01-NOV-08	1,082	194,420	181,435	93%	101	20,650	19.1
01-DEC-08	1,336	194,626	183,319	94%	101	20,098	15.0
01-JAN-09	1,035	173,384	160,662	93%	102	19,628	19.0
01-FEB-09	1,218	169,982	158,051	93%	99	19,292	15.8
01-MAR-09	1,526	177,339	165,433	93%	113	18,871	12.4
01-APR-09	1,575	164,722	154,116	94%	111	18,373	11.7
01-MAY-09	1,573	173,786	162,765	94%	112	17,670	11.2
01-JUN-09	1,876	181,023	170,174	94%	109	17,243	9.2
01-JUL-09	1,885	187,677	176,649	94%	108	17,009	9.0
01-AUG-09	1,693	173,764	164,732	95%	105	16,831	9.9
01-SEP-09	1,789	174,273	164,700	95%	104	16,715	9.3
01-OCT-09	1,788	165,655	156,349	94%	104	16,501	9.2
01-NOV-09	1,712	173,700	163,572	94%	99	16,469	9.6
01-DEC-09	1,738	172,544	163,080	95%	109	16,056	9.2
01-JAN-10	1,175	162,475	154,625	95%	108	15,844	13.5
01-FEB-10	1,425	158,880	150,103	94%	103	15,918	11.2
01-MAR-10	1,859	170,594	160,675	94%	110	15,923	8.6
01-APR-10	1,967	170,705	161,651	95%	100	15,752	8.0
01-MAY-10	1,891	172,193	163,451	95%	99	15,621	8.3
01-JUN-10	2,198	179,565	170,649	95%	101	15,915	7.2
01-JUL-10	1,559	173,742	164,732	95%	98	16,169	10.4
01-AUG-10	1,668	170,988	161,320	94%	101	16,432	9.9
01-SEP-10	1,626	169,872	160,332	94%	94	16,686	10.3
01-OCT-10	1,443	160,874	151,327	94%	102	16,468	11.4
01-NOV-10	1,421	163,780	154,290	94%	103	16,530	11.6
01-DEC-10	1,892	163,326	154,543	95%	101	16,278	8.6
01-JAN-11	1,447	142,209	134,856	95%	99	15,952	11.0
01-FEB-11	1,672	143,793	135,653	94%	98	15,409	9.2
01-MAR-11	2,275	147,944	139,982	95%	104	14,559	6.4
01-APR-11	2,064	158,947	150,249	95%	109	13,734	6.7
01-MAY-11	1,999	161,040	152,546	95%	106	13,078	6.5
01-JUN-11	2,090	171,529	162,782	95%	117	12,177	5.8
01-JUL-11	1,939	164,707	156,279	95%	106	11,191	5.8
01-AUG-11	1,957	165,952	158,007	95%	111	10,181	5.2