



**Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	21	28	25	36	28	25	17	16					196	7.77%	10.74%
\$50,000 - 59,999	8	11	9	10	12	7	8	7					72	3.40%	3.95%
\$60,000 - 69,999	6	8	15	9	12	8	5	10					73	4.85%	4.00%
\$70,000 - 79,999	7	8	9	4	16	8	5	3					60	1.46%	3.29%
\$80,000 - 89,999	6	6	10	4	12	9	10	6					63	2.91%	3.45%
\$90,000 - 99,999	7	5	10	8	12	5	6	7					60	3.40%	3.29%
\$100,000 - 119,999	16	17	17	12	21	18	17	23					141	11.17%	7.73%
\$120,000 - 139,999	18	24	21	19	14	25	14	22					157	10.68%	8.60%
\$140,000 - 159,999	10	20	24	25	20	22	20	14					155	6.80%	8.49%
\$160,000 - 179,999	13	14	25	14	17	11	20	11					125	5.34%	6.85%
\$180,000 - 199,999	9	13	18	8	9	13	12	12					94	5.83%	5.15%
\$200,000 - 249,999	16	19	21	16	35	29	26	23					185	11.17%	10.14%
\$250,000 - 299,999	9	13	18	18	16	20	30	16					140	7.77%	7.67%
\$300,000 - 349,999	10	7	14	9	15	9	16	15					95	7.28%	5.21%
\$350,000 - 399,999	4	6	5	11	6	5	11	8					56	3.88%	3.07%
\$400,000 - 499,999	9	6	8	6	7	11	8	6					61	2.91%	3.34%
\$500,000 - 599,999	2	5	3	7	7	4	5	4					37	1.94%	2.03%
\$600,000 - 699,999	0	4	3	6	3	2	2	1					21	0.49%	1.15%
\$700,000 - 799,999	3	1	2	2	0	1	2	0					11	0.00%	0.60%
\$800,000 - 899,999	0	0	0	1	2	1	2	1					7	0.49%	0.38%
\$900,000 - 999,999	1	0	1	0	0	0	1	0					3	0.00%	0.16%
\$1,000,000 - and over	0	0	3	3	1	2	3	1					13	0.49%	0.71%
Current Year	175	215	261	228	265	235	240	206					1,825		
Previous Year	142	176	255	218	240	236	195	210	198	174	176	209	2,429		
Change from last month		22.86%	21.40%	-12.64%	16.23%	-11.32%	2.13%	-14.17%							
Change from last year	23.24%	22.16%	2.35%	4.59%	10.42%	-0.42%	23.08%	-1.90%							
Current YTD	175	390	651	879	1,144	1,379	1,619	1,825							
Previous YTD	142	318	573	791	1,031	1,267	1,462	1,672	1,870	2,044	2,220	2,429			
% Change YTD	23.24%	22.64%	13.61%	11.13%	10.96%	8.84%	10.74%	9.15%							



**Manatee Association of Realtors®
Monthly Sales Trend Indicator
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Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	22	20	33	24	25	19	15	19					177	32.20%	26.98%
\$50,000 - 59,999	5	7	7	7	11	11	5	4					57	6.78%	8.69%
\$60,000 - 69,999	1	1	13	8	5	1	1	3					33	5.08%	5.03%
\$70,000 - 79,999	3	4	5	7	9	9	4	6					47	10.17%	7.16%
\$80,000 - 89,999	6	4	8	0	4	4	1	4					31	6.78%	4.73%
\$90,000 - 99,999	2	0	3	6	4	2	5	2					24	3.39%	3.66%
\$100,000 - 119,999	5	5	15	11	10	6	4	2					58	3.39%	8.84%
\$120,000 - 139,999	4	6	6	7	5	8	4	4					44	6.78%	6.71%
\$140,000 - 159,999	5	5	4	7	6	0	4	1					32	1.69%	4.88%
\$160,000 - 179,999	1	2	3	2	1	3	3	2					17	3.39%	2.59%
\$180,000 - 199,999	2	3	0	3	2	2	2	1					15	1.69%	2.29%
\$200,000 - 249,999	2	3	7	11	4	5	3	2					37	3.39%	5.64%
\$250,000 - 299,999	2	5	2	3	5	4	3	4					28	6.78%	4.27%
\$300,000 - 349,999	2	1	7	3	1	5	0	1					20	1.69%	3.05%
\$350,000 - 399,999	0	0	2	2	4	1	4	2					15	3.39%	2.29%
\$400,000 - 499,999	1	0	4	1	2	1	1	0					10	0.00%	1.52%
\$500,000 - 599,999	1	0	0	0	1	1	0	0					3	0.00%	0.46%
\$600,000 - 699,999	1	0	2	0	1	0	1	1					6	1.69%	0.91%
\$700,000 - 799,999	0	0	0	0	1	0	0	0					1	0.00%	0.15%
\$800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	1					1	1.69%	0.15%
Current Year	65	66	121	102	101	82	60	59					656		
Previous Year	45	64	98	95	89	80	46	51	66	66	55	75	830		
Change from last month		1.54%	83.33%	-15.70%	-0.98%	-18.81%	-26.83%	-1.67%							
Change from last year	44.44%	3.13%	23.47%	7.37%	13.48%	2.50%	30.43%	15.69%							
Current YTD	65	131	252	354	455	537	597	656							
Previous YTD	45	109	207	302	391	471	517	568	634	700	755	830			
% Change YTD	44.44%	20.18%	21.74%	17.22%	16.37%	14.01%	15.47%	15.49%							



Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Price Range - Overall

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	47	64	70	73	63	50	33	43					443	15.25%	16.81%
\$50,000 - 59,999	13	20	22	20	27	18	15	14					149	4.96%	5.65%
\$60,000 - 69,999	7	9	31	19	19	9	6	15					115	5.32%	4.36%
\$70,000 - 79,999	11	14	20	12	26	18	14	10					125	3.55%	4.74%
\$80,000 - 89,999	13	11	19	6	18	14	11	11					103	3.90%	3.91%
\$90,000 - 99,999	11	8	13	14	16	7	11	9					89	3.19%	3.38%
\$100,000 - 119,999	21	22	36	23	33	25	21	25					206	8.87%	7.82%
\$120,000 - 139,999	22	30	28	27	20	34	18	27					206	9.57%	7.82%
\$140,000 - 159,999	15	25	29	33	26	23	24	15					190	5.32%	7.21%
\$160,000 - 179,999	15	17	28	16	18	14	23	13					144	4.61%	5.46%
\$180,000 - 199,999	11	16	18	11	11	15	14	13					109	4.61%	4.14%
\$200,000 - 249,999	18	22	29	27	39	35	29	26					225	9.22%	8.54%
\$250,000 - 299,999	11	18	20	21	21	24	33	20					168	7.09%	6.38%
\$300,000 - 349,999	12	8	21	12	17	14	16	16					116	5.67%	4.40%
\$350,000 - 399,999	4	6	7	13	11	6	15	10					72	3.55%	2.73%
\$400,000 - 499,999	10	6	13	7	9	12	9	6					72	2.13%	2.73%
\$500,000 - 599,999	3	5	3	7	8	5	5	4					40	1.42%	1.52%
\$600,000 - 699,999	1	4	5	6	4	2	3	2					27	0.71%	1.02%
\$700,000 - 799,999	3	1	2	2	1	1	2	0					12	0.00%	0.46%
\$800,000 - 899,999	0	0	0	1	2	1	2	1					7	0.35%	0.27%
\$900,000 - 999,999	1	0	1	0	0	0	1	0					3	0.00%	0.11%
\$1,000,000 - and over	0	0	3	3	1	2	3	2					14	0.71%	0.53%
Current Year	249	306	418	353	390	329	308	282					2,635		
Previous Year	201	262	373	337	343	327	250	274	277	247	241	301	3,433		
Change from last month		22.89%	36.60%	-15.55%	10.48%	-15.64%	-6.38%	-8.44%							
Change from last year		16.79%	12.06%	4.75%	13.70%	0.61%	23.20%	2.92%							
Current YTD	249	555	973	1,326	1,716	2,045	2,353	2,635							
Previous YTD	201	463	836	1,173	1,516	1,843	2,093	2,367	2,644	2,891	3,132	3,433			
% Change YTD	23.88%	19.87%	16.39%	13.04%	13.19%	10.96%	12.42%	11.32%							



**Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Bedroom Count

Bedrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
0	0	0	0	0	0	1	1	0	0	0	0	0	2	0.00%	0.08%
1	9	12	25	24	17	19	9	9	0	0	0	0	124	3.19%	4.71%
2	88	124	163	143	150	109	84	96	0	0	0	0	957	34.04%	36.32%
3	105	123	173	140	170	149	145	123	0	0	0	0	1,128	43.62%	42.81%
4	36	41	49	45	44	46	65	46	0	0	0	0	372	16.31%	14.12%
5	10	4	7	0	7	4	4	5	0	0	0	0	41	1.77%	1.56%
6+	1	2	1	1	2	1	0	3	0	0	0	0	11	1.06%	0.42%
Total	249	306	418	353	390	329	308	282	0	0	0	0	2,635	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
1	46	59	62	59	54	45	31	35	0	0	0	0	391	12.41%	14.84%
2	161	211	304	258	281	236	211	200	0	0	0	0	1,862	70.92%	70.66%
3	31	31	40	30	48	36	54	39	0	0	0	0	309	13.83%	11.73%
4	11	5	9	6	5	11	11	4	0	0	0	0	62	1.42%	2.35%
5	0	0	1	0	1	1	1	0	0	0	0	0	4	0.00%	0.15%
6+	0	0	2	0	1	0	0	4	0	0	0	0	7	1.42%	0.27%
Total	249	306	418	353	390	329	308	282	0	0	0	0	2,635	100.00%	100.00%



Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Housing Style

Style	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
Single Family Home	162	197	237	206	241	216	233	196	0	0	0	0	1,688	69.50%	64.06%
Condominium	59	56	106	92	93	76	51	53	0	0	0	0	586	18.79%	22.24%
Villa	13	18	24	22	24	19	7	10	0	0	0	0	137	3.55%	5.20%
Manufactured/Mobile H	8	22	34	21	21	8	7	13	0	0	0	0	134	4.61%	5.09%
Townhouse	5	7	15	7	8	6	9	6	0	0	0	0	63	2.13%	2.39%
Half Duplex	1	2	1	0	3	3	1	3	0	0	0	0	14	1.06%	0.53%
Co-Op	1	3	0	3	0	0	0	0	0	0	0	0	7	0.00%	0.27%
Planned Unit Developpr	0	1	0	2	0	1	0	0	0	0	0	0	4	0.00%	0.15%
Modular	0	0	1	0	0	0	0	1	0	0	0	0	2	0.35%	0.08%
Total	249	306	418	353	390	329	308	282	0	0	0	0	2,635	100.00%	100.00%



Manatee Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - August 1 to August 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	43	15.25%	38,239	33,432	87.00%	137	231	5.4
\$50,000 - 59,999	14	4.96%	57,300	54,107	94.00%	164	98	7.0
\$60,000 - 69,999	15	5.32%	70,456	64,650	92.00%	122	107	7.1
\$70,000 - 79,999	10	3.55%	79,550	74,100	93.00%	149	96	9.6
\$80,000 - 89,999	11	3.90%	88,855	84,014	95.00%	313	70	6.4
\$90,000 - 99,999	9	3.19%	104,369	94,156	90.00%	131	81	9.0
\$100,000 - 119,999	25	8.87%	116,308	110,556	95.00%	114	145	5.8
\$120,000 - 139,999	27	9.57%	134,051	128,870	96.00%	99	162	6.0
\$140,000 - 159,999	15	5.32%	156,447	147,727	94.00%	136	115	7.7
\$160,000 - 179,999	13	4.61%	178,131	169,677	95.00%	99	105	8.1
\$180,000 - 199,999	13	4.61%	199,177	186,254	94.00%	109	101	7.8
\$200,000 - 249,999	26	9.22%	241,865	223,146	92.00%	162	176	6.8
\$250,000 - 299,999	20	7.09%	291,485	273,965	94.00%	275	164	8.2
\$300,000 - 349,999	16	5.67%	351,395	323,801	92.00%	157	110	6.9
\$350,000 - 399,999	10	3.55%	384,167	369,877	96.00%	93	113	11.3
\$400,000 - 499,999	6	2.13%	471,832	440,415	93.00%	168	138	23.0
\$500,000 - 599,999	4	1.42%	602,450	554,064	92.00%	122	96	24.0
\$600,000 - 699,999	2	0.71%	667,000	621,000	93.00%	70	66	33.0
\$700,000 - 799,999	0	0.00%	0	0	0.00%		31	
\$800,000 - 899,999	1	0.35%	949,000	859,000	91.00%	99	26	26.0
\$900,000 - 999,999	0	0.00%	0	0	0.00%		21	
\$1,000,000 - and over	2	0.71%	1,949,500	1,825,000	94.00%	65	75	37.5
Totals	282	100.00%	187,941	175,653	93.00%	147	2,327	8.3

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Manatee Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to August 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	443	16.81%	39,101	34,447	88.00%	136	231	4.2
\$50,000 - 59,999	149	5.65%	59,778	54,068	90.00%	153	98	5.3
\$60,000 - 69,999	115	4.36%	68,844	64,302	93.00%	113	107	7.4
\$70,000 - 79,999	125	4.74%	80,346	73,976	92.00%	145	96	6.1
\$80,000 - 89,999	103	3.91%	90,705	84,195	93.00%	157	70	5.4
\$90,000 - 99,999	89	3.38%	101,330	93,942	93.00%	126	81	7.3
\$100,000 - 119,999	206	7.82%	117,273	109,380	93.00%	139	145	5.6
\$120,000 - 139,999	206	7.82%	135,714	129,118	95.00%	127	162	6.3
\$140,000 - 159,999	190	7.21%	158,157	148,508	94.00%	133	115	4.8
\$160,000 - 179,999	144	5.46%	178,040	167,710	94.00%	112	105	5.8
\$180,000 - 199,999	109	4.14%	201,397	188,563	94.00%	113	101	7.4
\$200,000 - 249,999	225	8.54%	237,113	221,616	93.00%	135	176	6.3
\$250,000 - 299,999	168	6.38%	291,394	271,350	93.00%	169	164	7.8
\$300,000 - 349,999	116	4.40%	342,814	321,066	94.00%	163	110	7.6
\$350,000 - 399,999	72	2.73%	392,785	368,938	94.00%	136	113	12.6
\$400,000 - 499,999	72	2.73%	482,722	442,130	92.00%	169	138	15.3
\$500,000 - 599,999	40	1.52%	597,208	545,151	91.00%	204	96	19.2
\$600,000 - 699,999	27	1.02%	679,133	649,481	96.00%	207	66	19.6
\$700,000 - 799,999	12	0.46%	809,542	736,275	91.00%	189	31	20.7
\$800,000 - 899,999	7	0.27%	902,971	833,000	92.00%	284	26	29.7
\$900,000 - 999,999	3	0.11%	1,189,667	915,000	77.00%	361	21	56.0
\$1,000,000 - and over	14	0.53%	1,847,643	1,585,336	86.00%	180	75	42.9
Totals	2,635	100.00%	184,102	170,429	93.00%	141	2,327	7.1

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

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Manatee Association of Realtors®
Four Year Sales and Inventory History 2007 - 2011
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-SEP-07	201	362,166	326,245	90%	117	7,505	37.3
01-OCT-07	199	327,968	303,707	93%	104	7,522	37.8
01-NOV-07	236	295,997	270,616	91%	104	7,465	31.6
01-DEC-07	237	323,291	288,684	89%	122	7,175	30.3
01-JAN-08	202	322,950	293,174	91%	112	6,940	34.4
01-FEB-08	223	283,295	257,336	91%	110	6,821	30.6
01-MAR-08	261	282,089	255,789	91%	119	6,665	25.5
01-APR-08	310	311,143	283,121	91%	116	6,288	20.3
01-MAY-08	325	295,819	267,377	90%	116	5,717	17.6
01-JUN-08	326	304,995	275,126	90%	124	5,451	16.7
01-JUL-08	255	281,131	258,743	92%	103	4,862	19.1
01-AUG-08	179	291,327	262,191	90%	127	4,597	25.7
01-SEP-08	170	261,184	230,360	88%	130	4,467	26.3
01-OCT-08	182	220,697	197,500	89%	111	4,390	24.1
01-NOV-08	183	219,493	199,244	91%	101	4,345	23.7
01-DEC-08	211	234,514	211,160	90%	129	4,270	20.2
01-JAN-09	169	201,771	182,424	90%	108	4,174	24.7
01-FEB-09	207	195,551	176,885	90%	130	4,179	20.2
01-MAR-09	257	213,454	188,829	88%	137	4,093	15.9
01-APR-09	282	198,552	179,283	90%	145	3,909	13.9
01-MAY-09	267	193,440	174,805	90%	145	3,724	13.9
01-JUN-09	284	202,288	185,208	92%	152	3,630	12.8
01-JUL-09	262	214,363	192,310	90%	146	3,538	13.5
01-AUG-09	221	219,382	201,123	92%	152	3,513	15.9
01-SEP-09	271	229,219	209,257	91%	133	3,499	12.9
01-OCT-09	278	217,749	201,955	93%	130	3,495	12.6
01-NOV-09	245	210,080	193,605	92%	146	3,508	14.3
01-DEC-09	294	201,513	184,879	92%	157	3,487	11.9
01-JAN-10	201	207,672	191,631	92%	125	3,522	17.5
01-FEB-10	262	216,910	200,359	92%	133	3,514	13.4
01-MAR-10	373	197,666	182,991	93%	138	3,563	9.6
01-APR-10	337	208,168	191,682	92%	133	3,570	10.6
01-MAY-10	344	201,370	186,909	93%	127	3,453	10.0
01-JUN-10	327	199,425	185,236	93%	108	3,518	10.8
01-JUL-10	250	190,699	177,783	93%	127	3,420	13.7
01-AUG-10	276	184,738	170,023	92%	126	3,445	12.5
01-SEP-10	278	195,487	179,333	92%	124	3,450	12.4
01-OCT-10	247	179,371	166,617	93%	113	3,391	13.7
01-NOV-10	243	172,515	159,819	93%	121	3,491	14.4
01-DEC-10	309	209,504	191,952	92%	131	3,388	11.0
01-JAN-11	249	171,646	159,125	93%	119	3,386	13.6
01-FEB-11	306	160,942	149,258	93%	140	3,231	10.6
01-MAR-11	418	181,065	164,844	91%	139	3,071	7.3
01-APR-11	353	188,148	173,975	92%	134	2,854	8.1
01-MAY-11	390	174,366	162,853	93%	159	2,651	6.8
01-JUN-11	329	186,868	172,983	93%	130	2,525	7.7
01-JUL-11	308	222,524	206,198	93%	151	2,363	7.7
01-AUG-11	282	187,941	175,653	93%	147	2,327	8.3