



**Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	21	28	25	36	27	24							161	10.67%	11.84%
\$50,000 - 59,999	8	11	9	10	12	7							57	3.11%	4.19%
\$60,000 - 69,999	6	8	15	9	12	8							58	3.56%	4.26%
\$70,000 - 79,999	7	8	9	4	14	8							50	3.56%	3.68%
\$80,000 - 89,999	6	6	10	4	12	9							47	4.00%	3.46%
\$90,000 - 99,999	7	5	10	6	12	4							44	1.78%	3.24%
\$100,000 - 119,999	16	17	17	12	20	17							99	7.56%	7.28%
\$120,000 - 139,999	18	24	21	19	13	24							119	10.67%	8.75%
\$140,000 - 159,999	10	20	24	25	20	21							120	9.33%	8.82%
\$160,000 - 179,999	13	14	25	14	16	11							93	4.89%	6.84%
\$180,000 - 199,999	9	13	18	8	9	13							70	5.78%	5.15%
\$200,000 - 249,999	16	19	21	16	35	28							135	12.44%	9.93%
\$250,000 - 299,999	9	13	18	18	15	19							92	8.44%	6.76%
\$300,000 - 349,999	10	7	14	9	15	9							64	4.00%	4.71%
\$350,000 - 399,999	4	6	5	11	6	5							37	2.22%	2.72%
\$400,000 - 499,999	9	6	8	6	7	9							45	4.00%	3.31%
\$500,000 - 599,999	2	5	3	7	7	4							28	1.78%	2.06%
\$600,000 - 699,999	0	4	3	6	3	2							18	0.89%	1.32%
\$700,000 - 799,999	3	1	2	2	0	1							9	0.44%	0.66%
\$800,000 - 899,999	0	0	0	1	2	1							4	0.44%	0.29%
\$900,000 - 999,999	1	0	1	0	0	0							2	0.00%	0.15%
\$1,000,000 - and over	0	0	3	3	1	1							8	0.44%	0.59%
Current Year	175	215	261	226	258	225							1,360		
Previous Year	142	176	255	218	240	236	195	210	198	174	176	209	2,429		
Change from last month		22.86%	21.40%	-13.41%	14.16%	-12.79%									
Change from last year	23.24%	22.16%	2.35%	3.67%	7.50%	-4.66%									
Current YTD	175	390	651	877	1,135	1,360									
Previous YTD	142	318	573	791	1,031	1,267	1,462	1,672	1,870	2,044	2,220	2,429			
% Change YTD	23.24%	22.64%	13.61%	10.87%	10.09%	7.34%									



**Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	22	20	33	24	23	16							138	21.05%	26.14%
\$50,000 - 59,999	5	7	7	7	11	9							46	11.84%	8.71%
\$60,000 - 69,999	1	1	13	8	5	1							29	1.32%	5.49%
\$70,000 - 79,999	3	4	5	7	9	8							36	10.53%	6.82%
\$80,000 - 89,999	6	4	8	0	4	4							26	5.26%	4.92%
\$90,000 - 99,999	2	0	3	6	4	2							17	2.63%	3.22%
\$100,000 - 119,999	5	5	15	11	10	6							52	7.89%	9.85%
\$120,000 - 139,999	4	6	6	7	5	8							36	10.53%	6.82%
\$140,000 - 159,999	5	5	4	7	6	0							27	0.00%	5.11%
\$160,000 - 179,999	1	2	3	2	1	3							12	3.95%	2.27%
\$180,000 - 199,999	2	3	0	3	2	2							12	2.63%	2.27%
\$200,000 - 249,999	2	3	7	11	4	5							32	6.58%	6.06%
\$250,000 - 299,999	2	5	2	3	5	4							21	5.26%	3.98%
\$300,000 - 349,999	2	1	7	3	1	5							19	6.58%	3.60%
\$350,000 - 399,999	0	0	2	2	4	1							9	1.32%	1.70%
\$400,000 - 499,999	1	0	4	1	2	1							9	1.32%	1.70%
\$500,000 - 599,999	1	0	0	0	1	1							3	1.32%	0.57%
\$600,000 - 699,999	1	0	1	0	1	0							3	0.00%	0.57%
\$700,000 - 799,999	0	0	0	0	1	0							1	0.00%	0.19%
\$800,000 - 899,999	0	0	0	0	0	0							0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0	0	0							0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0							0	0.00%	0.00%
Current Year	65	66	120	102	99	76							528		
Previous Year	45	64	98	95	89	80	46	51	66	66	55	75	830		
Change from last month		1.54%	81.82%	-15.00%	-2.94%	-23.23%									
Change from last year	44.44%	3.13%	22.45%	7.37%	11.24%	-5.00%									
Current YTD	65	131	251	353	452	528									
Previous YTD	45	109	207	302	391	471	517	568	634	700	755	830			
% Change YTD	44.44%	20.18%	21.26%	16.89%	15.60%	12.10%									



Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Price Range - Overall

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	47	64	70	73	60	46							360	14.70%	17.86%
\$50,000 - 59,999	13	20	22	20	26	16							117	5.11%	5.80%
\$60,000 - 69,999	7	9	31	19	19	9							94	2.88%	4.66%
\$70,000 - 79,999	11	14	20	12	24	17							98	5.43%	4.86%
\$80,000 - 89,999	13	11	19	6	18	14							81	4.47%	4.02%
\$90,000 - 99,999	11	8	13	12	16	6							66	1.92%	3.27%
\$100,000 - 119,999	21	22	36	23	32	24							158	7.67%	7.84%
\$120,000 - 139,999	22	30	28	27	19	33							159	10.54%	7.89%
\$140,000 - 159,999	15	25	29	33	26	22							150	7.03%	7.44%
\$160,000 - 179,999	15	17	28	16	17	14							107	4.47%	5.31%
\$180,000 - 199,999	11	16	18	11	11	15							82	4.79%	4.07%
\$200,000 - 249,999	18	22	29	27	39	34							169	10.86%	8.38%
\$250,000 - 299,999	11	18	20	21	20	23							113	7.35%	5.61%
\$300,000 - 349,999	12	8	21	12	17	14							84	4.47%	4.17%
\$350,000 - 399,999	4	6	7	13	11	6							47	1.92%	2.33%
\$400,000 - 499,999	10	6	13	7	9	10							55	3.19%	2.73%
\$500,000 - 599,999	3	5	3	7	8	5							31	1.60%	1.54%
\$600,000 - 699,999	1	4	4	6	4	2							21	0.64%	1.04%
\$700,000 - 799,999	3	1	2	2	1	1							10	0.32%	0.50%
\$800,000 - 899,999	0	0	0	1	2	1							4	0.32%	0.20%
\$900,000 - 999,999	1	0	1	0	0	0							2	0.00%	0.10%
\$1,000,000 - and over	0	0	3	3	1	1							8	0.32%	0.40%
Current Year	249	306	417	351	380	313							2,016		
Previous Year	201	262	373	337	343	327	250	274	277	247	241	301	3,433		
Change from last month		22.89%	36.27%	-15.83%	8.26%	-17.63%									
Change from last year		16.79%	11.80%	4.15%	10.79%	-4.28%									
Current YTD	249	555	972	1,323	1,703	2,016									
Previous YTD	201	463	836	1,173	1,516	1,843	2,093	2,367	2,644	2,891	3,132	3,433			
% Change YTD	23.88%	19.87%	16.27%	12.79%	12.34%	9.39%									



Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Bedroom Count

Bedrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
0	0	0	0	0	0	1	0	0	0	0	0	0	1	0.32%	0.05%
1	9	12	25	24	14	16	0	0	0	0	0	0	100	5.11%	4.96%
2	88	124	162	143	148	105	0	0	0	0	0	0	770	33.55%	38.19%
3	105	123	173	139	165	145	0	0	0	0	0	0	850	46.33%	42.16%
4	36	41	49	44	44	42	0	0	0	0	0	0	256	13.42%	12.70%
5	10	4	7	0	7	3	0	0	0	0	0	0	31	0.96%	1.54%
6+	1	2	1	1	2	1	0	0	0	0	0	0	8	0.32%	0.40%
Total	249	306	417	351	380	313	0	0	0	0	0	0	2,016	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
1	46	59	62	59	49	43	0	0	0	0	0	0	318	13.74%	15.77%
2	161	211	303	257	276	226	0	0	0	0	0	0	1,434	72.20%	71.13%
3	31	31	40	29	48	33	0	0	0	0	0	0	212	10.54%	10.52%
4	11	5	9	6	5	10	0	0	0	0	0	0	46	3.19%	2.28%
5	0	0	1	0	1	1	0	0	0	0	0	0	3	0.32%	0.15%
6+	0	0	2	0	1	0	0	0	0	0	0	0	3	0.00%	0.15%
Total	249	306	417	351	380	313	0	0	0	0	0	0	2,016	100.00%	100.00%



Manatee Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Housing Style

Style	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
Single Family Home	162	197	237	204	235	206	0	0	0	0	0	0	1,241	65.81%	61.56%
Condominium	59	56	105	92	91	70	0	0	0	0	0	0	473	22.36%	23.46%
Villa	13	18	24	22	23	19	0	0	0	0	0	0	119	6.07%	5.90%
Manufactured/Mobile H	8	22	34	21	20	8	0	0	0	0	0	0	113	2.56%	5.61%
Townhouse	5	7	15	7	8	6	0	0	0	0	0	0	48	1.92%	2.38%
Half Duplex	1	2	1	0	3	3	0	0	0	0	0	0	10	0.96%	0.50%
Co-Op	1	3	0	3	0	0	0	0	0	0	0	0	7	0.00%	0.35%
Planned Unit Developpr	0	1	0	2	0	1	0	0	0	0	0	0	4	0.32%	0.20%
Modular	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.05%
Total	249	306	417	351	380	313	0	0	0	0	0	0	2,016	100.00%	100.00%



Manatee Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - June 1 to June 30, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	46	14.70%	37,166	33,765	91.00%	117	226	4.9
\$50,000 - 59,999	16	5.11%	58,256	54,563	94.00%	94	99	6.2
\$60,000 - 69,999	9	2.88%	69,267	64,344	93.00%	88	92	10.2
\$70,000 - 79,999	17	5.43%	81,512	74,029	91.00%	134	112	6.6
\$80,000 - 89,999	14	4.47%	92,326	85,099	92.00%	69	89	6.4
\$90,000 - 99,999	6	1.92%	101,950	93,300	92.00%	147	93	15.5
\$100,000 - 119,999	24	7.67%	118,145	106,775	90.00%	143	146	6.1
\$120,000 - 139,999	33	10.54%	137,766	129,976	94.00%	125	173	5.2
\$140,000 - 159,999	22	7.03%	157,186	148,657	95.00%	122	127	5.8
\$160,000 - 179,999	14	4.47%	177,171	166,272	94.00%	133	114	8.1
\$180,000 - 199,999	15	4.79%	202,126	188,844	93.00%	126	109	7.3
\$200,000 - 249,999	34	10.86%	234,019	219,431	94.00%	144	173	5.1
\$250,000 - 299,999	23	7.35%	286,091	267,923	94.00%	179	185	8.0
\$300,000 - 349,999	14	4.47%	353,129	320,214	91.00%	142	100	7.1
\$350,000 - 399,999	6	1.92%	388,158	365,000	94.00%	76	115	19.2
\$400,000 - 499,999	10	3.19%	470,160	436,360	93.00%	175	138	13.8
\$500,000 - 599,999	5	1.60%	567,380	540,780	95.00%	101	85	17.0
\$600,000 - 699,999	2	0.64%	657,000	672,500	102.00%	240	78	39.0
\$700,000 - 799,999	1	0.32%	749,000	725,000	97.00%	229	37	37.0
\$800,000 - 899,999	1	0.32%	899,900	850,000	94.00%	302	24	24.0
\$900,000 - 999,999	0	0.00%	0	0	0.00%		23	
\$1,000,000 - and over	1	0.32%	2,790,000	2,000,000	72.00%	326	85	85.0
Totals	313	100.00%	185,329	171,186	92.00%	130	2,423	7.7

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Manatee Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to June 30, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	360	17.86%	39,220	34,668	88.00%	134	226	3.8
\$50,000 - 59,999	117	5.80%	60,240	54,218	90.00%	155	99	5.1
\$60,000 - 69,999	94	4.66%	68,839	64,148	93.00%	113	92	5.9
\$70,000 - 79,999	98	4.86%	80,945	73,856	91.00%	147	112	6.9
\$80,000 - 89,999	81	4.02%	91,387	84,338	92.00%	140	89	6.6
\$90,000 - 99,999	66	3.27%	101,963	93,790	92.00%	121	93	8.5
\$100,000 - 119,999	158	7.84%	118,081	109,125	92.00%	146	146	5.5
\$120,000 - 139,999	159	7.89%	136,172	129,291	95.00%	133	173	6.5
\$140,000 - 159,999	150	7.44%	158,682	148,709	94.00%	136	127	5.1
\$160,000 - 179,999	107	5.31%	177,695	167,368	94.00%	108	114	6.4
\$180,000 - 199,999	82	4.07%	202,608	188,884	93.00%	118	109	8.0
\$200,000 - 249,999	169	8.38%	235,799	221,321	94.00%	130	173	6.1
\$250,000 - 299,999	113	5.61%	292,041	270,530	93.00%	144	185	9.8
\$300,000 - 349,999	84	4.17%	342,315	321,051	94.00%	151	100	7.1
\$350,000 - 399,999	47	2.33%	393,860	369,542	94.00%	149	115	14.7
\$400,000 - 499,999	55	2.73%	486,506	441,448	91.00%	143	138	15.1
\$500,000 - 599,999	31	1.54%	596,726	543,397	91.00%	224	85	16.5
\$600,000 - 699,999	21	1.04%	685,548	653,571	95.00%	224	78	22.3
\$700,000 - 799,999	10	0.50%	799,360	735,530	92.00%	152	37	22.2
\$800,000 - 899,999	4	0.20%	891,950	824,500	92.00%	388	24	36.0
\$900,000 - 999,999	2	0.10%	1,209,500	910,000	75.00%	361	23	69.0
\$1,000,000 - and over	8	0.40%	1,881,000	1,581,250	84.00%	165	85	63.8
Totals	2,016	100.00%	177,698	164,136	92.00%	138	2,423	7.2

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Manatee Association of Realtors®
Four Year Sales and Inventory History 2007 - 2011
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-JUL-07	248	319,389	295,925	93%	106	7,719	31.1
01-AUG-07	248	327,169	303,117	93%	97	7,605	30.7
01-SEP-07	201	362,166	326,245	90%	117	7,507	37.3
01-OCT-07	199	327,968	303,707	93%	104	7,527	37.8
01-NOV-07	236	295,997	270,616	91%	104	7,470	31.7
01-DEC-07	237	323,291	288,684	89%	122	7,179	30.3
01-JAN-08	202	322,950	293,174	91%	112	6,943	34.4
01-FEB-08	223	283,295	257,336	91%	110	6,827	30.6
01-MAR-08	261	282,089	255,789	91%	119	6,674	25.6
01-APR-08	310	311,143	283,121	91%	116	6,297	20.3
01-MAY-08	325	295,819	267,377	90%	116	5,724	17.6
01-JUN-08	326	304,995	275,126	90%	124	5,459	16.7
01-JUL-08	255	281,131	258,743	92%	103	4,870	19.1
01-AUG-08	179	291,327	262,191	90%	127	4,599	25.7
01-SEP-08	170	261,184	230,360	88%	130	4,469	26.3
01-OCT-08	182	220,697	197,500	89%	111	4,392	24.1
01-NOV-08	183	219,493	199,244	91%	101	4,347	23.8
01-DEC-08	211	234,514	211,160	90%	129	4,270	20.2
01-JAN-09	169	201,771	182,424	90%	108	4,173	24.7
01-FEB-09	207	195,551	176,885	90%	130	4,178	20.2
01-MAR-09	257	213,454	188,829	88%	137	4,092	15.9
01-APR-09	282	198,552	179,283	90%	145	3,909	13.9
01-MAY-09	267	193,440	174,805	90%	145	3,723	13.9
01-JUN-09	284	202,288	185,208	92%	152	3,630	12.8
01-JUL-09	262	214,363	192,310	90%	146	3,538	13.5
01-AUG-09	221	219,382	201,123	92%	152	3,515	15.9
01-SEP-09	271	229,219	209,257	91%	133	3,501	12.9
01-OCT-09	278	217,749	201,955	93%	130	3,498	12.6
01-NOV-09	245	210,080	193,605	92%	146	3,509	14.3
01-DEC-09	294	201,513	184,879	92%	157	3,487	11.9
01-JAN-10	201	207,672	191,631	92%	125	3,523	17.5
01-FEB-10	262	216,910	200,359	92%	133	3,516	13.4
01-MAR-10	373	197,666	182,991	93%	138	3,564	9.6
01-APR-10	337	208,168	191,682	92%	133	3,572	10.6
01-MAY-10	344	201,370	186,909	93%	127	3,455	10.0
01-JUN-10	327	199,425	185,236	93%	108	3,519	10.8
01-JUL-10	250	190,699	177,783	93%	127	3,426	13.7
01-AUG-10	276	184,738	170,023	92%	126	3,451	12.5
01-SEP-10	278	195,487	179,333	92%	124	3,455	12.4
01-OCT-10	247	179,371	166,617	93%	113	3,399	13.8
01-NOV-10	242	173,146	160,347	93%	122	3,495	14.4
01-DEC-10	309	209,504	191,952	92%	131	3,393	11.0
01-JAN-11	249	171,646	159,125	93%	119	3,384	13.6
01-FEB-11	306	160,942	149,258	93%	140	3,227	10.5
01-MAR-11	417	179,935	163,681	91%	139	3,055	7.3
01-APR-11	351	188,670	174,417	92%	134	2,821	8.0
01-MAY-11	380	176,279	164,599	93%	160	2,598	6.8
01-JUN-11	313	185,329	171,186	92%	130	2,423	7.7