



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	150	179	198	157	144	142	129	132	124	111			1,466	14.38%	16.91%
\$50,000 - 59,999	50	35	54	35	54	51	51	48	49	49			476	6.35%	5.49%
\$60,000 - 69,999	35	42	46	47	36	50	54	56	45	44			455	5.70%	5.25%
\$70,000 - 79,999	46	51	57	50	61	38	39	42	46	32			462	4.15%	5.33%
\$80,000 - 89,999	30	45	57	45	57	47	42	43	46	39			451	5.05%	5.20%
\$90,000 - 99,999	21	32	31	44	39	44	35	43	38	42			369	5.44%	4.26%
\$100,000 - 119,999	51	59	77	95	84	77	70	87	72	64			736	8.29%	8.49%
\$120,000 - 139,999	48	61	75	88	85	108	69	83	74	61			752	7.90%	8.68%
\$140,000 - 159,999	40	34	67	49	59	62	51	70	59	54			545	6.99%	6.29%
\$160,000 - 179,999	26	39	57	57	48	40	50	40	54	47			458	6.09%	5.28%
\$180,000 - 199,999	23	19	38	36	41	46	36	40	29	32			340	4.15%	3.92%
\$200,000 - 249,999	46	54	63	69	61	73	73	58	70	55			622	7.12%	7.18%
\$250,000 - 299,999	30	24	47	46	34	51	39	33	56	38			398	4.92%	4.59%
\$300,000 - 349,999	14	20	38	36	30	34	34	32	26	25			289	3.24%	3.33%
\$350,000 - 399,999	18	16	25	18	23	25	18	23	15	21			202	2.72%	2.33%
\$400,000 - 499,999	18	19	27	27	26	24	27	29	17	22			236	2.85%	2.72%
\$500,000 - 599,999	7	10	13	23	14	20	17	14	9	15			142	1.94%	1.64%
\$600,000 - 699,999	5	3	8	9	12	11	6	14	7	4			79	0.52%	0.91%
\$700,000 - 799,999	4	3	2	4	9	11	7	8	6	7			61	0.91%	0.70%
\$800,000 - 899,999	1	2	2	5	4	3	3	2	3	1			26	0.13%	0.30%
\$900,000 - 999,999	1	1	3	3	6	3	1	4	1	1			24	0.13%	0.28%
\$1,000,000 - and over	5	5	10	8	6	8	10	8	11	8			79	1.04%	0.91%
Current Year	669	753	995	951	933	968	861	909	857	772			8,668		
Previous Year	512	586	868	966	924	979	694	743	737	690	0	0	7,699		
Change from last month		12.56%	32.14%	-4.42%	-1.89%	3.75%	-11.05%	5.57%	-5.72%	-9.92%					
Change from last year	30.66%	28.50%	14.63%	-1.55%	0.97%	-1.12%	24.06%	22.34%	16.28%	11.88%					
Current YTD	669	1,422	2,417	3,368	4,301	5,269	6,130	7,039	7,896	8,668					
Previous YTD	512	1,098	1,966	2,932	3,856	4,835	5,529	6,272	7,009	7,699	7,699	7,699			
% Change YTD	30.66%	29.51%	22.94%	14.87%	11.54%	8.98%	10.87%	12.23%	12.66%	12.59%					



Pinellas Realtor® Organization Monthly Sales Trend Indicator 2011

Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	120	135	159	136	131	101	107	102	114	88			1,193	24.04%	26.07%
\$50,000 - 59,999	32	37	44	46	54	48	31	25	25	43			385	11.75%	8.41%
\$60,000 - 69,999	19	24	30	46	37	35	16	26	17	29			279	7.92%	6.10%
\$70,000 - 79,999	17	19	38	35	21	24	22	25	29	24			254	6.56%	5.55%
\$80,000 - 89,999	10	17	25	27	17	22	17	15	14	15			179	4.10%	3.91%
\$90,000 - 99,999	10	14	12	16	24	24	18	15	11	9			153	2.46%	3.34%
\$100,000 - 119,999	14	23	33	20	25	38	32	32	37	28			282	7.65%	6.16%
\$120,000 - 139,999	8	18	36	42	15	32	23	21	9	14			218	3.83%	4.76%
\$140,000 - 159,999	10	14	28	22	20	20	22	18	22	15			191	4.10%	4.17%
\$160,000 - 179,999	9	22	21	30	25	28	25	20	13	18			211	4.92%	4.61%
\$180,000 - 199,999	9	12	11	19	19	13	9	6	16	6			120	1.64%	2.62%
\$200,000 - 249,999	25	31	35	48	36	34	23	24	23	24			303	6.56%	6.62%
\$250,000 - 299,999	18	20	31	27	18	30	14	25	18	15			216	4.10%	4.72%
\$300,000 - 349,999	16	14	25	20	20	15	10	15	16	10			161	2.73%	3.52%
\$350,000 - 399,999	10	7	20	14	10	19	5	15	8	8			116	2.19%	2.53%
\$400,000 - 499,999	8	9	11	22	10	12	15	9	8	7			111	1.91%	2.43%
\$500,000 - 599,999	5	7	6	6	14	2	8	3	5	4			60	1.09%	1.31%
\$600,000 - 699,999	3	3	8	7	9	4	1	8	5	4			52	1.09%	1.14%
\$700,000 - 799,999	1	4	7	5	2	4	4	2	3	2			34	0.55%	0.74%
\$800,000 - 899,999	0	1	1	2	3	5	4	1	1	1			19	0.27%	0.42%
\$900,000 - 999,999	0	0	0	2	2	2	0	1	0	1			8	0.27%	0.17%
\$1,000,000 - and over	2	4	5	4	3	6	2	3	1	1			31	0.27%	0.68%
Current Year	346	435	586	596	515	518	408	411	395	366			4,576		
Previous Year	293	354	521	523	450	393	313	347	429	354	0	0	3,977		
Change from last month		25.72%	34.71%	1.71%	-13.59%	0.58%	-21.24%	0.74%	-3.89%	-7.34%					
Change from last year	18.09%	22.88%	12.48%	13.96%	14.44%	31.81%	30.35%	18.44%	-7.93%	3.39%					
Current YTD	346	781	1,367	1,963	2,478	2,996	3,404	3,815	4,210	4,576					
Previous YTD	293	647	1,168	1,691	2,141	2,534	2,847	3,194	3,623	3,977	3,977	3,977			
% Change YTD	18.09%	20.71%	17.04%	16.09%	15.74%	18.23%	19.56%	19.44%	16.20%	15.06%					



Pinellas Realtor® Organization Monthly Sales Trend Indicator 2011 Sales by Price Range - Overall

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	283	329	378	307	287	259	259	247	258	211			2,818	18.19%	20.83%
\$50,000 - 59,999	84	80	107	82	113	101	86	74	77	97			901	8.36%	6.66%
\$60,000 - 69,999	56	71	78	100	77	87	73	86	64	75			767	6.47%	5.67%
\$70,000 - 79,999	64	73	99	89	82	63	61	69	75	57			732	4.91%	5.41%
\$80,000 - 89,999	40	62	86	73	77	69	60	60	60	56			643	4.83%	4.75%
\$90,000 - 99,999	33	46	46	62	64	68	53	58	49	51			530	4.40%	3.92%
\$100,000 - 119,999	67	82	112	115	111	116	102	119	109	92			1,025	7.93%	7.58%
\$120,000 - 139,999	56	79	112	131	100	141	93	104	83	75			974	6.47%	7.20%
\$140,000 - 159,999	51	48	95	71	79	82	74	88	81	69			738	5.95%	5.45%
\$160,000 - 179,999	35	61	78	88	73	68	75	60	67	65			670	5.60%	4.95%
\$180,000 - 199,999	32	32	49	55	60	59	45	46	45	38			461	3.28%	3.41%
\$200,000 - 249,999	71	85	98	117	97	108	96	82	93	79			926	6.81%	6.84%
\$250,000 - 299,999	48	44	78	73	52	81	53	58	74	53			614	4.57%	4.54%
\$300,000 - 349,999	30	34	63	56	50	49	44	47	42	35			450	3.02%	3.33%
\$350,000 - 399,999	28	23	45	32	33	44	23	38	23	29			318	2.50%	2.35%
\$400,000 - 499,999	26	28	38	49	36	36	42	38	25	29			347	2.50%	2.56%
\$500,000 - 599,999	12	17	19	29	28	22	25	17	14	19			202	1.64%	1.49%
\$600,000 - 699,999	8	6	16	16	21	15	7	22	12	8			131	0.69%	0.97%
\$700,000 - 799,999	5	7	9	9	11	15	11	10	9	9			95	0.78%	0.70%
\$800,000 - 899,999	1	3	3	7	7	8	7	3	4	2			45	0.17%	0.33%
\$900,000 - 999,999	1	1	3	5	8	5	1	5	1	2			32	0.17%	0.24%
\$1,000,000 - and over	7	9	15	12	9	14	12	11	12	9			110	0.78%	0.81%
Current Year	1,038	1,220	1,627	1,578	1,475	1,510	1,302	1,342	1,277	1,160			13,529		
Previous Year	819	969	1,425	1,517	1,403	1,397	1,029	1,109	1,177	1,057		0	11,902		
Change from last month		17.53%	33.36%	-3.01%	-6.53%	2.37%	-13.77%	3.07%	-4.84%	-9.16%					
Change from last year		25.90%	14.18%	4.02%	5.13%	8.09%	26.53%	21.01%	8.50%	9.74%					
Current YTD	1,038	2,258	3,885	5,463	6,938	8,448	9,750	11,092	12,369	13,529					
Previous YTD	819	1,788	3,213	4,730	6,133	7,530	8,559	9,668	10,845	11,902	11,902	11,902			
% Change YTD	26.74%	26.29%	20.92%	15.50%	13.13%	12.19%	13.92%	14.73%	14.05%	13.67%					



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2011**

Sales by Bedroom Count

Bedrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
0	6	3	5	24	14	10	8	5	1	2	0	0	78	0.17%	0.58%
1	90	97	133	131	124	109	86	79	101	91	0	0	1,041	7.84%	7.69%
2	433	545	709	640	584	607	523	529	494	452	0	0	5,516	38.97%	40.77%
3	377	430	559	567	534	533	483	506	491	431	0	0	4,911	37.16%	36.30%
4	116	121	176	173	183	220	174	184	167	161	0	0	1,675	13.88%	12.38%
5	15	21	37	40	33	24	24	33	17	19	0	0	263	1.64%	1.94%
6+	1	3	8	3	3	7	4	6	6	4	0	0	45	0.34%	0.33%
Total	1,038	1,220	1,627	1,578	1,475	1,510	1,302	1,342	1,277	1,160	0	0	13,529	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
1	307	330	422	400	378	340	311	313	301	284	0	0	3,386	24.50%	25.04%
2	637	764	1,022	977	911	953	826	841	832	742	0	0	8,505	64.02%	62.89%
3	73	108	152	167	148	175	137	144	123	109	0	0	1,336	9.40%	9.88%
4	16	14	23	29	29	32	20	33	16	20	0	0	232	1.73%	1.72%
5	4	4	4	2	6	6	8	8	4	4	0	0	50	0.35%	0.37%
6+	1	0	4	1	1	3	0	3	1	0	0	0	14	0.00%	0.10%
Total	1,038	1,220	1,627	1,576	1,473	1,509	1,302	1,342	1,277	1,159	0	0	13,523	100.00%	100.00%



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2011
Sales by Housing Style

Style	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
Single Family Home	639	712	940	894	892	923	819	872	805	731	0	0	8,227	63.02%	60.81%
Condominium	306	375	507	500	435	442	341	333	323	291	0	0	3,853	25.09%	28.48%
Townhouse	40	60	79	96	80	76	66	78	72	74	0	0	721	6.38%	5.33%
Villa	30	41	55	57	41	45	42	37	52	41	0	0	441	3.53%	3.26%
Manufactured/Mobile H	23	32	46	31	26	21	33	21	24	22	0	0	279	1.90%	2.06%
Half Duplex	0	0	0	0	1	2	0	1	1	0	0	0	5	0.00%	0.04%
Co-Op	0	0	0	0	0	0	1	0	0	1	0	0	2	0.09%	0.01%
Modular	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	0.01%
Total	1,038	1,220	1,627	1,578	1,475	1,510	1,302	1,342	1,277	1,160	0	0	13,529	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - October 1 to October 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	211	18.19%	38,911	34,238	88.00%	112	1,044	5.0
\$50,000 - 59,999	97	8.36%	59,100	54,742	93.00%	113	444	4.6
\$60,000 - 69,999	75	6.47%	69,435	63,864	92.00%	118	491	6.6
\$70,000 - 79,999	57	4.91%	77,814	73,635	95.00%	92	437	7.7
\$80,000 - 89,999	56	4.83%	90,905	83,220	92.00%	107	421	7.5
\$90,000 - 99,999	51	4.40%	99,893	94,578	95.00%	118	395	7.8
\$100,000 - 119,999	92	7.93%	115,742	109,550	95.00%	95	622	6.8
\$120,000 - 139,999	75	6.47%	138,159	129,427	94.00%	83	629	8.4
\$140,000 - 159,999	69	5.95%	156,549	147,688	94.00%	91	540	7.8
\$160,000 - 179,999	65	5.60%	178,282	170,428	96.00%	98	437	6.7
\$180,000 - 199,999	38	3.28%	200,963	188,888	94.00%	99	365	9.6
\$200,000 - 249,999	79	6.81%	236,519	222,923	94.00%	118	652	8.3
\$250,000 - 299,999	53	4.57%	283,601	266,211	94.00%	85	488	9.2
\$300,000 - 349,999	35	3.02%	344,217	326,409	95.00%	139	330	9.4
\$350,000 - 399,999	29	2.50%	403,652	369,410	92.00%	155	344	11.9
\$400,000 - 499,999	29	2.50%	471,445	445,191	94.00%	120	387	13.3
\$500,000 - 599,999	19	1.64%	582,437	545,376	94.00%	97	226	11.9
\$600,000 - 699,999	8	0.69%	703,163	640,563	91.00%	75	171	21.4
\$700,000 - 799,999	9	0.78%	826,878	753,556	91.00%	106	108	12.0
\$800,000 - 899,999	2	0.17%	849,500	812,500	96.00%	97	83	41.5
\$900,000 - 999,999	2	0.17%	1,087,500	943,750	87.00%	63	69	34.5
\$1,000,000 - and over	9	0.78%	1,824,833	1,577,599	86.00%	144	397	44.1
Totals	1,160	100.00%	172,742	160,331	93.00%	107	9,080	7.8

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to October 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	2,818	20.83%	36,905	32,746	89.00%	98	1,044	3.7
\$50,000 - 59,999	901	6.66%	58,980	54,249	92.00%	115	444	4.9
\$60,000 - 69,999	767	5.67%	69,754	64,151	92.00%	106	491	6.4
\$70,000 - 79,999	732	5.41%	79,950	74,178	93.00%	111	437	6.0
\$80,000 - 89,999	643	4.75%	91,018	84,111	92.00%	100	421	6.6
\$90,000 - 99,999	530	3.92%	101,874	94,261	93.00%	103	395	7.5
\$100,000 - 119,999	1,025	7.58%	117,468	109,856	94.00%	108	622	6.1
\$120,000 - 139,999	974	7.20%	136,475	128,497	94.00%	97	629	6.5
\$140,000 - 159,999	738	5.45%	158,062	149,174	94.00%	104	540	7.3
\$160,000 - 179,999	670	4.95%	178,388	169,087	95.00%	103	437	6.5
\$180,000 - 199,999	461	3.41%	200,379	188,749	94.00%	101	365	7.9
\$200,000 - 249,999	926	6.84%	237,407	222,513	94.00%	105	652	7.0
\$250,000 - 299,999	614	4.54%	287,485	270,728	94.00%	107	488	8.0
\$300,000 - 349,999	450	3.33%	346,196	322,930	93.00%	107	330	7.3
\$350,000 - 399,999	318	2.35%	398,476	371,593	93.00%	113	344	10.8
\$400,000 - 499,999	347	2.56%	474,564	440,603	93.00%	116	387	11.2
\$500,000 - 599,999	202	1.49%	582,907	543,382	93.00%	151	226	11.2
\$600,000 - 699,999	131	0.97%	697,072	641,016	92.00%	139	171	13.1
\$700,000 - 799,999	95	0.70%	804,592	748,030	93.00%	145	108	11.4
\$800,000 - 899,999	45	0.33%	918,062	844,417	92.00%	124	83	18.4
\$900,000 - 999,999	32	0.24%	1,081,466	942,934	87.00%	147	69	21.6
\$1,000,000 - and over	110	0.81%	1,978,412	1,686,625	85.00%	186	397	36.1
Totals	13,529	100.00%	176,372	162,909	92.00%	106	9,080	6.7

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

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Pinellas Realtor® Organization
Four Year Sales and Inventory History 2007 - 2011
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-NOV-07	743	278,905	257,898	92%	108	26,275	35.4
01-DEC-07	796	297,629	272,882	92%	107	24,969	31.4
01-JAN-08	637	285,573	263,015	92%	110	23,950	37.6
01-FEB-08	780	263,986	244,369	93%	113	23,857	30.6
01-MAR-08	918	275,008	252,642	92%	108	23,898	26.0
01-APR-08	1,004	262,037	240,749	92%	112	23,783	23.7
01-MAY-08	1,066	283,592	259,445	91%	98	23,377	21.9
01-JUN-08	1,083	260,284	240,569	92%	102	23,264	21.5
01-JUL-08	990	255,124	235,227	92%	111	22,875	23.1
01-AUG-08	964	249,168	229,248	92%	99	22,584	23.4
01-SEP-08	912	232,272	213,809	92%	99	22,706	24.9
01-OCT-08	898	216,517	198,396	92%	98	22,507	25.1
01-NOV-08	745	205,404	189,028	92%	101	22,323	30.0
01-DEC-08	963	212,967	192,672	90%	93	21,371	22.2
01-JAN-09	694	198,516	178,614	90%	100	20,181	29.1
01-FEB-09	839	196,550	178,036	91%	100	20,340	24.2
01-MAR-09	1,042	197,701	179,328	91%	111	19,951	19.1
01-APR-09	1,092	193,211	177,109	92%	98	19,369	17.7
01-MAY-09	1,100	206,209	187,386	91%	110	18,879	17.2
01-JUN-09	1,316	209,787	190,976	91%	101	18,668	14.2
01-JUL-09	1,262	195,771	179,220	92%	96	18,226	14.4
01-AUG-09	1,109	209,572	190,438	91%	97	17,795	16.0
01-SEP-09	1,266	190,847	174,217	91%	94	17,538	13.9
01-OCT-09	1,273	187,399	172,362	92%	98	17,185	13.5
01-NOV-09	1,099	191,987	178,574	93%	92	17,244	15.7
01-DEC-09	1,265	203,348	188,718	93%	99	16,650	13.2
01-JAN-10	819	185,966	170,221	92%	103	15,953	19.5
01-FEB-10	969	178,631	164,405	92%	107	16,105	16.6
01-MAR-10	1,425	208,262	191,839	92%	98	16,044	11.3
01-APR-10	1,517	210,261	194,507	93%	94	15,780	10.4
01-MAY-10	1,403	195,422	179,581	92%	100	15,716	11.2
01-JUN-10	1,397	197,138	182,770	93%	97	16,072	11.5
01-JUL-10	1,029	206,418	188,764	91%	94	15,865	15.4
01-AUG-10	1,109	182,326	170,082	93%	90	16,073	14.5
01-SEP-10	1,177	183,760	171,117	93%	92	16,089	13.7
01-OCT-10	1,057	195,729	180,549	92%	98	15,901	15.0
01-NOV-10	1,008	172,658	158,891	92%	90	15,740	15.6
01-DEC-10	1,436	180,217	166,221	92%	102	15,227	10.6
01-JAN-11	1,038	165,365	150,880	91%	92	14,666	14.1
01-FEB-11	1,220	156,520	144,256	92%	100	14,249	11.7
01-MAR-11	1,627	173,026	159,076	92%	111	13,623	8.4
01-APR-11	1,578	180,403	166,759	92%	101	12,981	8.2
01-MAY-11	1,475	177,557	164,959	93%	103	12,352	8.4
01-JUN-11	1,510	185,709	171,518	92%	109	11,538	7.6
01-JUL-11	1,302	183,173	169,770	93%	117	10,654	8.2
01-AUG-11	1,342	190,071	174,617	92%	105	10,050	7.5
01-SEP-11	1,277	173,123	161,132	93%	116	9,583	7.5
01-OCT-11	1,160	172,742	160,331	93%	107	9,080	7.8