Manatee Association of Realtors®
Monthly Sales Trend Indicator
2012
Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
$1 - 49,999	25	16	18	25	26	11							**121**	4.00%	7.92%
$50,000 - 59,999	7	8	11	7	10	5							**48**	1.82%	3.14%
$60,000 - 69,999	8	15	9	9	12	11							**64**	4.00%	4.19%
$70,000 - 79,999	7	7	14	11	6	13							**58**	4.73%	3.80%
$80,000 - 89,999	8	7	10	6	9	8							**48**	2.91%	3.14%
$90,000 - 99,999	9	10	4	8	7	10							**48**	3.64%	3.14%
$100,000 - 119,999	11	17	15	25	26	23							**117**	8.36%	7.66%
$120,000 - 139,999	16	25	23	23	36	25							**148**	9.09%	9.69%
$140,000 - 159,999	28	21	18	17	18	22							**124**	8.00%	8.12%
$160,000 - 179,999	10	18	19	19	22	18							**106**	6.55%	6.94%
$180,000 - 199,999	12	11	16	8	11	14							**72**	5.09%	4.72%
$200,000 - 249,999	16	23	32	34	32	32							**169**	11.64%	11.07%
$250,000 - 299,999	12	15	25	18	22	23							**115**	8.36%	7.53%
$300,000 - 349,999	6	11	8	15	15	20							**75**	7.27%	4.91%
$350,000 - 399,999	4	9	9	11	6	8							**47**	2.91%	3.08%
$400,000 - 499,999	7	7	9	9	16	13							**61**	4.73%	3.99%
$500,000 - 599,999	5	7	6	8	11	9							**46**	3.27%	3.01%
$600,000 - 699,999	1	0	5	6	3	5							**20**	1.82%	1.31%
$700,000 - 799,999	1	2	6	1	5	2							**17**	0.73%	1.11%
$800,000 - 899,999	1	0	0	2	1	1							**5**	0.36%	0.33%
$900,000 - 999,999	0	3	0	0	0	1							**4**	0.36%	0.26%
$1,000,000 - and over	3	2	3	2	3	1							**14**	0.36%	0.92%
Current Year	**197**	**234**	**260**	**264**	**297**	**275**							**1,527**		
Previous Year	**175**	**215**	**261**	**229**	**266**	**237**	**244**	**217**	**208**	**195**	**181**	**217**	**2,645**		
Change from last month		18.78%	11.11%	1.54%	12.50%	-7.41%									
Change from last year	**12.57%**	**8.84%**	**-0.38%**	**15.28%**	**11.65%**	**16.03%**									
Current YTD	**197**	**431**	**691**	**955**	**1,252**	**1,527**									
Previous YTD	175	390	651	880	1,146	1,383	1,627	1,844	2,052	2,247	2,428	2,645			
% Change YTD	**12.57%**	**10.51%**	**6.14%**	**8.52%**	**9.25%**	**10.41%**									

Source: My Florida Regional MLS

7/11/2012

Manatee Association of Realtors®
Monthly Sales Trend Indicator
2012

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
$1 - 49,999	18	12	24	19	30	15							**118**	19.48%	20.74%
$50,000 - 59,999	9	6	13	10	8	10							**56**	12.99%	9.84%
$60,000 - 69,999	4	4	11	6	7	2							**34**	2.60%	5.98%
$70,000 - 79,999	3	3	10	5	7	2							**30**	2.60%	5.27%
$80,000 - 89,999	3	5	5	3	7	4							**27**	5.19%	4.75%
$90,000 - 99,999	1	2	3	6	5	7							**24**	9.09%	4.22%
$100,000 - 119,999	7	2	9	10	12	9							**49**	11.69%	8.61%
$120,000 - 139,999	9	7	13	12	6	6							**53**	7.79%	9.31%
$140,000 - 159,999	2	4	6	4	6	3							**25**	3.90%	4.39%
$160,000 - 179,999	2	5	3	8	1	4							**23**	5.19%	4.04%
$180,000 - 199,999	5	3	6	1	4	3							**22**	3.90%	3.87%
$200,000 - 249,999	3	4	7	8	11	1							**34**	1.30%	5.98%
$250,000 - 299,999	4	3	4	3	4	3							**21**	3.90%	3.69%
$300,000 - 349,999	3	4	6	3	4	1							**21**	1.30%	3.69%
$350,000 - 399,999	2	0	2	0	1	3							**8**	3.90%	1.41%
$400,000 - 499,999	0	2	1	1	5	2							**11**	2.60%	1.93%
$500,000 - 599,999	1	1	2	0	2	0							**6**	0.00%	1.05%
$600,000 - 699,999	0	0	0	0	2	1							**3**	1.30%	0.53%
$700,000 - 799,999	0	0	1	0	0	1							**2**	1.30%	0.35%
$800,000 - 899,999	1	0	0	0	1	0							**2**	0.00%	0.35%
$900,000 - 999,999	0	0	0	0	0	0							**0**	0.00%	0.00%
$1,000,000 - and over	0	0	0	0	0	0							**0**	0.00%	0.00%
Current Year	**77**	**67**	**126**	**99**	**123**	**77**							**569**		
Previous Year	**65**	**66**	**121**	**102**	**102**	**82**	**60**	**60**	**57**	**56**	**64**	**85**	**920**		
Change from last month		-12.99%	88.06%	-21.43%	24.24%	-37.40%									
Change from last year	**18.46%**	**1.52%**	**4.13%**	**-2.94%**	**20.59%**	**-6.10%**									
Current YTD	77	144	270	369	492	569									
Previous YTD	65	131	252	354	456	538	598	658	715	771	835	920			
% Change YTD	**18.46%**	**9.92%**	**7.14%**	**4.24%**	**7.89%**	**5.76%**									

Source: My Florida Regional MLS

7/11/2012

Manatee Association of Realtors®
Monthly Sales Trend Indicator
2012
Sales by Price Range - Overall

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
$1 - 49,999	52	45	61	56	69	38							**321**	10.27%	14.25%
$50,000 - 59,999	25	20	26	22	22	17							**132**	4.59%	5.86%
$60,000 - 69,999	15	22	22	18	21	13							**111**	3.51%	4.93%
$70,000 - 79,999	10	11	27	18	13	17							**96**	4.59%	4.26%
$80,000 - 89,999	11	12	16	11	18	12							**80**	3.24%	3.55%
$90,000 - 99,999	12	16	9	15	14	17							**83**	4.59%	3.68%
$100,000 - 119,999	18	20	24	36	38	32							**168**	8.65%	7.46%
$120,000 - 139,999	25	32	36	35	42	32							**202**	8.65%	8.97%
$140,000 - 159,999	30	26	24	21	24	25							**150**	6.76%	6.66%
$160,000 - 179,999	12	23	22	28	23	23							**131**	6.22%	5.81%
$180,000 - 199,999	17	14	22	9	16	17							**95**	4.59%	4.22%
$200,000 - 249,999	19	27	39	43	43	33							**204**	8.92%	9.05%
$250,000 - 299,999	16	18	29	21	27	26							**137**	7.03%	6.08%
$300,000 - 349,999	9	15	14	18	20	21							**97**	5.68%	4.31%
$350,000 - 399,999	6	9	11	11	7	11							**55**	2.97%	2.44%
$400,000 - 499,999	7	9	10	10	21	15							**72**	4.05%	3.20%
$500,000 - 599,999	6	8	8	8	13	9							**52**	2.43%	2.31%
$600,000 - 699,999	1	0	5	6	5	6							**23**	1.62%	1.02%
$700,000 - 799,999	1	2	7	1	5	3							**19**	0.81%	0.84%
$800,000 - 899,999	2	0	0	2	2	1							**7**	0.27%	0.31%
$900,000 - 999,999	0	3	0	0	0	1							**4**	0.27%	0.18%
$1,000,000 - and over	3	2	3	2	3	1							**14**	0.27%	0.62%
Current Year	**297**	**334**	**415**	**391**	**446**	**370**							**2,253**		
Previous Year	**249**	**306**	**419**	**354**	**392**	**331**	**312**	**294**	**277**	**265**	**257**	**320**	**3,776**		
Change from last month		12.46%	24.25%	-5.78%	14.07%	-17.04%									
Change from last year		**9.15%**	**-0.95%**	**10.45%**	**13.78%**	**11.78%**									
Current YTD	**297**	**631**	**1,046**	**1,437**	**1,883**	**2,253**									
Previous YTD	249	555	974	1,328	1,720	2,051	2,363	2,657	2,934	3,199	3,456	3,776			
% Change YTD	**19.28%**	**13.69%**	**7.39%**	**8.21%**	**9.48%**	**9.85%**									

Source: My Florida Regional MLS

7/11/2012

Manatee Association of Realtors®
Monthly Sales Trend Indicator
2012

Sales by Bedroom Count

Bedrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	**0**	0.00%	0.00%
1	16	14	17	16	19	14	0	0	0	0	0	0	**96**	3.78%	4.26%
2	134	137	183	153	160	126	0	0	0	0	0	0	**893**	34.05%	39.64%
3	108	136	160	165	201	170	0	0	0	0	0	0	**940**	45.95%	41.72%
4	35	43	47	51	58	52	0	0	0	0	0	0	**286**	14.05%	12.69%
5	4	3	4	4	7	7	0	0	0	0	0	0	**29**	1.89%	1.29%
6+	0	1	4	2	1	1	0	0	0	0	0	0	**9**	0.27%	0.40%
Total	**297**	**334**	**415**	**391**	**446**	**370**	**0**	**0**	**0**	**0**	**0**	**0**	**2,253**	**100.00%**	**100.00%**

Sales by Bathroom Count

Bathrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
1	58	45	57	55	66	38	0	0	0	0	0	0	**319**	10.27%	14.16%
2	218	249	306	280	319	265	0	0	0	0	0	0	**1,637**	71.62%	72.66%
3	18	35	46	48	53	60	0	0	0	0	0	0	**260**	16.22%	11.54%
4	2	4	4	6	6	6	0	0	0	0	0	0	**28**	1.62%	1.24%
5	1	1	2	2	2	0	0	0	0	0	0	0	**8**	0.00%	0.36%
6+	0	0	0	0	0	1	0	0	0	0	0	0	**1**	0.27%	0.04%
Total	**297**	**334**	**415**	**391**	**446**	**370**	**0**	**0**	**0**	**0**	**0**	**0**	**2,253**	**100.00%**	**100.00%**

Source: My Florida Regional MLS

7/11/2012

Manatee Association of Realtors®
Monthly Sales Trend Indicator
2012
Sales by Housing Style

Style	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
Single Family Home	179	211	238	244	274	262	0	0	0	0	0	0	**1,408**	70.81%	62.49%
Condominum	68	62	112	87	108	65	0	0	0	0	0	0	**502**	17.57%	22.28%
Manufactured/Mobile Home	22	30	29	26	23	17	0	0	0	0	0	0	**147**	4.59%	6.52%
Villa	18	23	22	20	23	13	0	0	0	0	0	0	**119**	3.51%	5.28%
Townhouse	9	5	13	11	14	11	0	0	0	0	0	0	**63**	2.97%	2.80%
Half Duplex	1	3	0	1	2	0	0	0	0	0	0	0	**7**	0.00%	0.31%
Co-Op	0	0	1	1	1	1	0	0	0	0	0	0	**4**	0.27%	0.18%
Planned Unit Development	0	0	0	0	1	1	0	0	0	0	0	0	**2**	0.27%	0.09%
Modular	0	0	0	1	0	0	0	0	0	0	0	0	**1**	0.00%	0.04%
Total	**297**	**334**	**415**	**391**	**446**	**370**	**0**	**0**	**0**	**0**	**0**	**0**	**2,253**	**100.00%**	**100.00%**

Source: My Florida Regional MLS

7/11/2012

Manatee Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - June 1 to June 30, 2012

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
$1 - 49,999	38	10.27%	39,054	35,276	90.00%	109	198	5.2
$50,000 - 59,999	17	4.59%	59,018	54,088	92.00%	165	93	5.5
$60,000 - 69,999	13	3.51%	65,808	63,344	96.00%	113	81	6.2
$70,000 - 79,999	17	4.59%	79,159	74,527	94.00%	141	73	4.3
$80,000 - 89,999	12	3.24%	94,700	84,958	90.00%	98	80	6.7
$90,000 - 99,999	17	4.59%	99,035	94,435	95.00%	116	64	3.8
$100,000 - 119,999	32	8.65%	114,439	109,720	96.00%	125	88	2.8
$120,000 - 139,999	32	8.65%	135,059	129,836	96.00%	154	112	3.5
$140,000 - 159,999	25	6.76%	160,736	150,878	94.00%	106	88	3.5
$160,000 - 179,999	23	6.22%	175,022	169,075	97.00%	119	97	4.2
$180,000 - 199,999	17	4.59%	192,100	188,278	98.00%	81	61	3.6
$200,000 - 249,999	33	8.92%	231,977	221,100	95.00%	96	145	4.4
$250,000 - 299,999	26	7.03%	284,800	274,004	96.00%	98	153	5.9
$300,000 - 349,999	21	5.68%	335,945	322,600	96.00%	90	80	3.8
$350,000 - 399,999	11	2.97%	392,055	370,636	95.00%	166	107	9.7
$400,000 - 499,999	15	4.05%	455,650	434,900	95.00%	149	113	7.5
$500,000 - 599,999	9	2.43%	589,744	538,556	91.00%	174	86	9.6
$600,000 - 699,999	6	1.62%	653,317	616,419	94.00%	226	52	8.7
$700,000 - 799,999	3	0.81%	799,000	761,667	95.00%	178	38	12.7
$800,000 - 899,999	1	0.27%	979,000	850,000	87.00%	158	22	22.0
$900,000 - 999,999	1	0.27%	999,000	925,000	93.00%	22	14	14.0
$1,000,000 - and over	1	0.27%	1,225,000	1,285,000	105.00%	410	77	77.0
Totals	**370**	**100.00%**	**202,411**	**192,401**	**95.00%**	**122**	**1,922**	**5.2**

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.
Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.

Source: My Florida Regional MLS

7/11/2012

Manatee Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to June 30, 2012

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
$1 - 49,999	321	14.25%	37,755	34,068	90.00%	109	198	3.7
$50,000 - 59,999	132	5.86%	59,411	54,018	91.00%	177	93	4.2
$60,000 - 69,999	111	4.93%	68,193	64,339	94.00%	103	81	4.4
$70,000 - 79,999	96	4.26%	76,894	73,920	96.00%	115	73	4.6
$80,000 - 89,999	80	3.55%	90,373	84,284	93.00%	105	80	6.0
$90,000 - 99,999	83	3.68%	101,339	94,255	93.00%	136	64	4.6
$100,000 - 119,999	168	7.46%	116,869	109,243	93.00%	126	88	3.1
$120,000 - 139,999	202	8.97%	134,736	129,639	96.00%	105	112	3.3
$140,000 - 159,999	150	6.66%	156,578	149,418	95.00%	124	88	3.5
$160,000 - 179,999	131	5.81%	176,471	168,575	96.00%	116	97	4.4
$180,000 - 199,999	95	4.22%	199,407	189,142	95.00%	131	61	3.9
$200,000 - 249,999	204	9.05%	234,561	220,134	94.00%	105	145	4.3
$250,000 - 299,999	137	6.08%	286,746	271,913	95.00%	137	153	6.7
$300,000 - 349,999	97	4.31%	344,564	325,539	94.00%	143	80	5.0
$350,000 - 399,999	55	2.44%	397,336	374,174	94.00%	161	107	11.7
$400,000 - 499,999	72	3.20%	462,095	434,082	94.00%	164	113	9.4
$500,000 - 599,999	52	2.31%	578,894	539,740	93.00%	163	86	9.9
$600,000 - 699,999	23	1.02%	658,857	619,696	94.00%	147	52	13.6
$700,000 - 799,999	19	0.84%	805,658	756,684	94.00%	341	38	12.0
$800,000 - 899,999	7	0.31%	902,329	837,857	93.00%	100	22	18.9
$900,000 - 999,999	4	0.18%	1,099,225	943,750	86.00%	149	14	21.0
$1,000,000 - and over	14	0.62%	1,686,207	1,428,143	85.00%	271	77	33.0
Totals	**2,253**	**100.00%**	**192,418**	**180,104**	**94.00%**	**128**	**1,922**	**5.1**

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Source: My Florida Regional MLS

7/11/2012

Manatee Association of Realtors®

Four Year Sales and Inventory History 2008 - 2012

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-JUL-08	255	281,131	258,743	92%	103	4,862	19.1
01-AUG-08	179	291,327	262,191	90%	127	4,597	25.7
01-SEP-08	170	261,184	230,360	88%	130	4,467	26.3
01-OCT-08	182	220,697	197,500	89%	111	4,390	24.1
01-NOV-08	183	219,493	199,244	91%	101	4,345	23.7
01-DEC-08	211	234,514	211,160	90%	129	4,270	20.2
01-JAN-09	169	201,771	182,424	90%	108	4,173	24.7
01-FEB-09	207	195,551	176,885	90%	130	4,177	20.2
01-MAR-09	257	213,454	188,829	88%	137	4,093	15.9
01-APR-09	282	198,552	179,283	90%	145	3,909	13.9
01-MAY-09	267	193,440	174,805	90%	145	3,724	13.9
01-JUN-09	284	202,288	185,208	92%	152	3,631	12.8
01-JUL-09	262	214,363	192,310	90%	146	3,539	13.5
01-AUG-09	221	219,382	201,123	92%	152	3,514	15.9
01-SEP-09	271	229,219	209,257	91%	133	3,500	12.9
01-OCT-09	278	217,749	201,955	93%	130	3,496	12.6
01-NOV-09	245	210,080	193,605	92%	146	3,510	14.3
01-DEC-09	294	201,513	184,879	92%	157	3,489	11.9
01-JAN-10	201	207,672	191,631	92%	125	3,524	17.5
01-FEB-10	262	216,910	200,359	92%	133	3,516	13.4
01-MAR-10	373	197,666	182,991	93%	138	3,569	9.6
01-APR-10	337	208,168	191,682	92%	133	3,576	10.6
01-MAY-10	344	201,370	186,909	93%	127	3,459	10.1
01-JUN-10	327	199,425	185,236	93%	108	3,525	10.8
01-JUL-10	250	190,699	177,783	93%	127	3,428	13.7
01-AUG-10	276	184,738	170,023	92%	126	3,454	12.5
01-SEP-10	278	195,487	179,333	92%	124	3,458	12.4
01-OCT-10	247	179,371	166,617	93%	113	3,400	13.8
01-NOV-10	243	172,515	159,819	93%	121	3,505	14.4
01-DEC-10	309	209,504	191,952	92%	131	3,400	11.0
01-JAN-11	249	171,646	159,125	93%	119	3,398	13.6
01-FEB-11	306	160,942	149,258	93%	140	3,247	10.6
01-MAR-11	419	180,746	164,552	91%	139	3,088	7.4
01-APR-11	354	188,411	174,279	92%	134	2,891	8.2
01-MAY-11	392	174,138	162,637	93%	159	2,710	6.9
01-JUN-11	331	187,132	173,275	93%	129	2,627	7.9
01-JUL-11	312	222,472	206,373	93%	151	2,508	8.0
01-AUG-11	294	189,261	176,996	94%	145	2,550	8.7
01-SEP-11	277	213,445	200,195	94%	133	2,577	9.3
01-OCT-11	265	156,436	146,851	94%	149	2,605	9.8
01-NOV-11	256	167,895	157,404	94%	110	2,655	10.4
01-DEC-11	329	191,402	179,391	94%	153	2,611	7.9
01-JAN-12	297	184,299	170,420	92%	131	2,558	8.6
01-FEB-12	334	190,199	175,722	92%	133	2,438	7.3
01-MAR-12	415	189,149	176,689	93%	135	2,273	5.5
01-APR-12	391	189,923	176,736	93%	119	2,149	5.5
01-MAY-12	446	196,426	185,765	95%	126	2,011	4.5
01-JUN-12	370	202,411	192,401	95%	122	1,922	5.2

Source: My Florida Regional MLS

7/11/2012